



focus[®]

FY21 ANNUAL REPORT

JUNE 2020 — MAY 2021



SLS20
focus

FOCUS (Fellowship of Catholic University Students) is a Catholic apostolate that shares the hope and joy of the Gospel with the world. FOCUS missionaries encounter people in friendship, inviting them into a personal relationship with Christ and accompanying them as they pursue lives of virtue and excellence. Through Bible studies, national events, mission trips, retreats and discipleship, missionaries build up others in the faith and send them out into lifelong Catholic mission wherever they are.

“THAT THEY
MAY ALL BE ONE”

(JN 17:21)



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OVERVIEW

On the night of the Last Supper, Jesus prayed for His disciples, and all Christians who would come: *"I pray not only for them, but also for those who will believe in me through their word, so **that they may all be one**, as you, Father, are in me and I in you, that they also may be in us, **that the world may believe that you sent me"** (Jn 17:20 – 21).*

For more than twenty years, FOCUS has existed to share the light of the Gospel — on college campuses and beyond — so that everyone may come to believe in Jesus Christ and may be united with Him in eternal life.

MISSION STATEMENT

To know Christ Jesus
and fulfill His Great
Commission.

"THAT THEY
MAY ALL BE
ONE...





“THAT THE WORLD MAY BELIEVE”

(JN 17:20 - 21)

LITTLE WAY OF EVANGELIZATION

- Win** Building authentic friendships that foster an encounter with Jesus Christ, which draws people into a covenantal relationship with God
- Build** Forming people with the hearts, minds and habits of joyful, disciplined followers of Jesus
- Send** Inviting people to imitate Jesus and to be Spirit-filled evangelists by going on to win, build and send others

THREE HABITS OF MISSIONARY DISCIPLES

Divine Intimacy

The fruitfulness of the mission finds its foundations in our deep, personal encounter and relationship with God and our commitment to live as the first disciples did, dedicated to the Apostles’ teaching, fellowship, the breaking of bread and prayer (Acts 2:42).

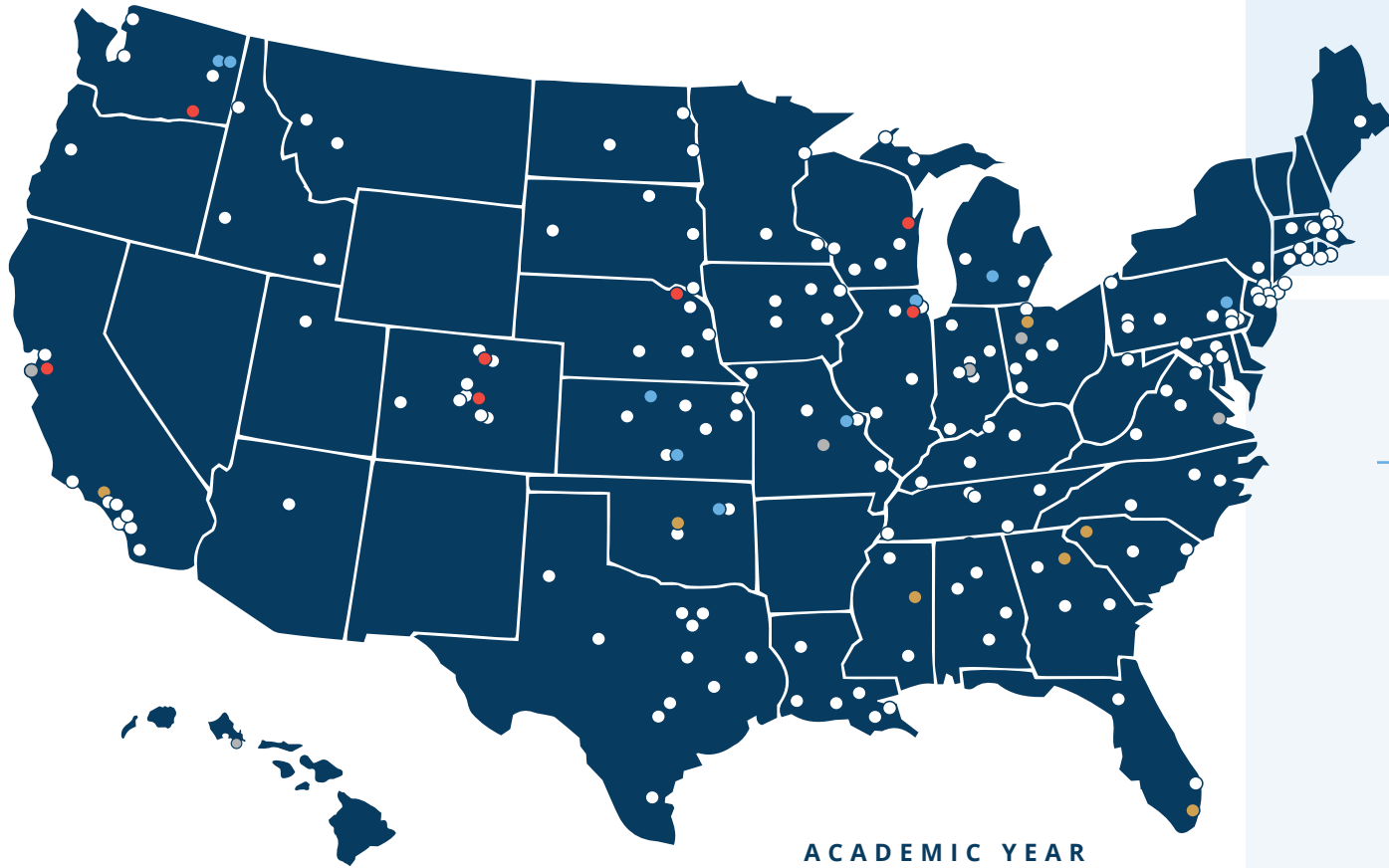
Authentic Friendship

We live as sincere gifts to those we accompany by investing deeply in them and inspiring them toward the greatness to which they are called in Jesus Christ.

Clarity and Conviction about the Little Way of Evangelization

To imitate Jesus, who invested in a few and commissioned them to do the same, we use the method of “win, build, send” to develop passion for evangelization and to impart faithfulness and fruitfulness through these missionary disciples.

OUR CAMPUSES



ACADEMIC YEAR
2021 - 2022

KEY

- NEW CAMPUS
- CURRENT CAMPUS
- CURRENT PARISH LOCATION
- NEW PARISH LOCATION
- DIGITAL EXPANSION

“GO INTO ALL
THE WORLD”

(MK 16:15)

LOCATION STATS

167

NATIONAL
CAMPUSES

6

INTERNATIONAL
CAMPUSES

22

PARISH VENUES

8

DIGITAL EXPANSION
CAMPUSES

203

TOTAL
LOCATIONS

SEVEN INTERNATIONAL CAMPUSES

IRELAND

Dublin



AUSTRIA

Krems
Vienna



MEXICO*

Monterrey



**In Monterrey FOCUS has implemented a new hybrid, digital model led by trained student missionaries.*

GERMANY

Passau
Düsseldorf



ENGLAND

Southampton



For the world to believe, our missionaries must first go out into it — go out to the quads, unions, residence halls and sports fields — to encounter students wherever they are. Through campus outreach, mission trips, national events and more, FOCUS has served in more than 42 countries on five continents to share the Gospel.

Learn more at

[FOCUS.ORG/ABOUT/CAMPUSES.](https://focus.org/about/campuses)



“In His ministry on earth, Jesus humbled Himself to meet us on our level and spent most of His time investing deeply in a few. I look to Jesus’ own example to find the best method of reaching the world: deep, intentional, life-sharing investment in others. I am a missionary disciple today because a FOCUS missionary reached out to me, pursued me in friendship and modeled for me what a life of virtue looks like.”

Belén Loza

Third-year FOCUS missionary
University of Virginia

ACADEMIC YEAR

2021 - 2022

736

NATIONAL CAMPUS MISSIONARIES

17

DIGITAL CAMPUS MISSIONARIES

23

INTERNATIONAL MISSIONARIES

17

PARISH MISSIONARIES

793

TOTAL MISSIONARIES



"AND MAKE
DISCIPLES OF
ALL NATIONS"

(MT 28:19)



Michael Vu

Third-year FOCUS missionary
Clemson University

“For so much of my life, I grasped after happiness and tried to lay claim to the empty promises the world wanted to give to me. Through my encounter with Jesus Christ, these struggles slowly began to fade. Life is still difficult; there’s no doubt about that. But when has anything easy ever been worth it? The more difficult the challenges that I am faced with, the more I realize that God has equipped me to face my problems and that He is standing alongside me every step of the way.

“Giving myself to the Lord as a missionary has been the biggest commitment of my life yet, and it has also been the greatest gift and joy. Every single day, I encounter the love of God in a radical way and can lead other people to the same joy, love and freedom. God has given me everything, and I desire nothing more than to give everything back to Him.”

FOCUS missionaries walk alongside students to share life, answer questions and invite them to pursue a deeper relationship with Jesus and their faith. By encountering a missionary who speaks their language, shares similar experiences and understands their struggles, college students not only witness that a life of faith is possible, but that it’s a life filled with joy, hope and meaning. This apostolic method of evangelization helps students confirm their identity in Christ, build virtuous communities and find purpose in bringing the Gospel to others.

See our full list of FOCUS missionaries at

[FOCUS.ORG/GIVE/ALL-MISSIONARIES.](https://focus.org/give/all-missionaries)

“THEY WENT FORTH AND PREACHED EVERYWHERE”

(MK 16:20)

Paul. Francis Xavier. Mother Teresa. Marianne Cope. The list goes on. For the world to believe, missionary disciples over the centuries have gone out — and FOCUS follows their lead. Our approach is to offer an apostolic witness: Wherever FOCUS missionaries serve, they visibly demonstrate a Christian way of thinking and living, which has a profound impact on individuals who encounter them. Throughout the years, FOCUS’ method of evangelization — to **win** souls in friendship, **build** them in the faith and **send** them out to share the Gospel — has managed to reach many different corners of campus and society, including the most secular. By remaining true to our one mission, FOCUS can continue to touch lives, change hearts and transform a generation for Christ.



FOCUS

est. 1998

To know Christ Jesus and fulfill His Great Commission.

On Campus



FOCUS MISSIONS

est. 2004

Encountering Christ in the poor and each other, around the world.



VARSITY CATHOLIC

est. 2007

Helping college athletes honor Christ, on and off the field and court.



FOCUS GREEK

est. 2009

Shaping fraternity and sorority students into Christ-centered leaders.



DIGITAL CAMPUS

est. 2013

Engaging and discipling students beyond FOCUS campuses.

Beyond Campus



FOCUS ALUMNI

est. 2011

Equipping alumni for lifelong Catholic mission in families, workplaces and communities.

“My time as a missionary with FOCUS developed in me an evangelical zeal that has driven not only my career, but my entire life. I don’t know where I’d be without my FOCUS experience.”

Brian Miller

FOCUS Alumni, 2010
Director of Evangelization and Discipleship
Archdiocese of St. Louis



BEAUTY INITIATIVE

est. 2015

Evangelizing and sharing the Gospel through beauty and art.



FOCUS 153

est. 2017

Sharing the Gospel effectively with those of all ethnic, racial and cultural backgrounds.



FOCUS 153's four-way approach:

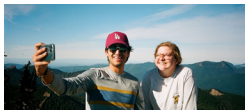
- **INSPIRING** a universal call to reach all peoples
- **EQUIPPING** our missionaries for effective cross-cultural evangelization
- **RELATING** and **REFLECTING** the diverse face of the Church through accessible programming and events
- **SUPPORTING** staff and students through mentoring and space for dialogue



LOVE LIFE

est. 2014

Supporting others on the journey to live the Gospel of Life.



SUMMER PROJECTS

est. 2016

Forming students in faith as they work a full-time summer job.



FREEDOM PROJECT

est. 2019

Supporting students as they pursue purity and freedom in body, mind and soul.



BACKYARD MISSIONS

est. 2020

Serving the least of these, right in your own backyard.

“During our Backyard Missions outreach with LAMP (Lay Apostolate Ministries with the Poor) and Holy Cross Parish in Manhattan, the NYU Catholic Center group witnessed the healing of a man named Kendal. When we asked Kendal how we could pray for him, he said he couldn't walk very well because of his back problems. Our group members prayed for Kendal together. After we prayed, he had tears in his eyes and said, 'That was a beautiful prayer.' About 15 minutes later, we saw Kendal again, dancing and crying out, 'I feel better!' This was a huge encouragement for our group.”

Darin Howell

Third-year missionary
New York University



FOCUS PARISH

est. 2015

Bringing FOCUS' method of evangelization to the parish setting.

“Our parish missionaries are transforming our parish culture into a culture of mission. So many of our parishioners, staff and clergy are more confident and equipped to share the faith, and they are bringing their evangelistic passion into all areas of parish life — in their families, in conversations over coffee or with parents after school, in various ministries and small groups. Most of all, these ordinary lay leaders aren't just evangelizers. They are training others to go out and share the Gospel themselves.”

Rev. Matt Foley

Former pastor of St. James Catholic Church
Arlington Heights, Illinois

"AND THE LORD ADDED TO THEIR NUMBER DAY BY DAY"

(ACTS 2:47)



Sean Flack

By God's grace, Sean Flack met a FOCUS missionary at the University of Texas-Austin who led him to a deeper relationship with Jesus Christ. After graduating in 2014, Sean served as a FOCUS missionary at the University of Louisiana Lafayette and the University of Colorado Boulder before moving to Dublin, where he has been serving for five years.



Chad Beraud

Encountered Sean at the University of Louisiana Lafayette
Became Director of the Office of Youth Ministry

At the University of Louisiana Lafayette, Sean discipled Chad Beraud, who later discipled seven men. After graduation, Chad worked as the Director of the Office of Youth Ministry at the Cathedral of St. John the Evangelist in Lafayette, where he encountered hundreds of middle and high school youth. He is now pursuing a master's degree in counseling. He and his wife, Abigail, recently welcomed their son, John Christopher.

"After accepting his invitation to attend Bible study, I entered into discipleship with missionary John Merkle because I felt the call to evangelize and pursue greatness and knew I needed someone like John to lead me. After John left that campus, Sean discipled me and remains a dear friend. He was concerned for me, cherished me and wanted what was best for me, so I heeded his challenges to commit to holy hours, reach out to those who were lost and strive to be virtuous. Sean and FOCUS gave me a model for a healthy community that I could carry into friendships, my local parish and youth ministry.

"Besides relying on FOCUS resources to lead Bible studies and teach others how to lead them, FOCUS gave me a model for evangelization, discipleship and community. I leaned on FOCUS' discipleship model to train and disciple my own core leaders. My experiences have afforded me front row seats to God's healing work."

“In a world that is surrounded by darkness and lost hope, FOCUS brings a vision of light, joy and love to people who might not experience this vision anywhere else. It is a gift to see our evangelization efforts continue to grow in Dublin. The Holy Spirit has fostered many conversions, including staunch atheists who now attend daily Mass and pray every day. Several have had life-changing experiences, which impacts their families as well.”

FRUIT

1 MISSIONARY OVER 7 YEARS

155	14	12
DISCIPLES FORMED AND SENT	MISSIONARIES	SEMINARIANS



Jacob Morales

Encountered Sean at CU Boulder
Became a FOCUS missionary
Engineer at Lockheed Martin

When he was a missionary at CU Boulder, Sean discipled Jacob Morales. After graduation, Jacob served as a missionary for two years and entered into discipleship with 12 students, with two of them becoming missionaries. He’s now working as an engineer at Lockheed Martin in Denver.

“During my senior year of college at CU, I hit a point where I realized that, if Jesus were real and if He desired a relationship with me, then everything needed to change. The FOCUS missionaries seemed to be living this well, and I wanted to be a part of it. Sean challenged me by helping me see what sacrifice looks like, along with desiring Christ with every fiber of my being. My identity as a son of God became the lens through which I viewed the world.

“I decided to become a missionary because of the way my life had been completely changed and transformed by the gift of other people. My faith truly became the thing that shaped everything else in my life. Since then I have been able to form relationships and have amazing conversations with coworkers because they know that my faith is number one, and they are intrigued by that.”



Brother Philip Neri

Encountered Sean in Dublin
Became a seminarian

Of the men Sean has discipled in the past seven years, 12 have entered the seminary, including Brother Philip Neri.

“FOCUS played an essential role in my decision to enter the Dominican novitiate by enabling me to discover the joy and fulfilment to be found in a friendship with Christ. The missionaries taught me how to engage and pray with the Scriptures, to commit to a daily holy hour, to lead a Bible study and to share my faith with classmates and family.

“By his example, Sean proved to me that real happiness is to be found in trusting God, loving Him and being totally generous with Him. Without the authentic friendships that FOCUS brought me, the Bible studies, the frank and loving conversations, the experiences at SEEK/SLS and the retreats in Ireland, I’m not sure where I’d be, but I’m quite sure that I wouldn’t be wearing a white habit. I am supremely grateful to God for FOCUS and what it has done for me and many of my friends at UCD.”

DEAR FRIENDS,



Between what you've read in the previous pages to what you'll see in the remainder of this report, I would like to take a moment here to reflect with gratitude on how great the Lord has been to our apostolate. We're forever grateful for this mission, for the amazing stories we hear from campus every day and for the incredible people we have the opportunity to serve alongside. And thanks be to God for His great mercy, His boundless gifts and His word in Scripture, which guides our steps as we run this race for souls!

For more than 20 years, we have dedicated ourselves to this mission so that the world may believe in Jesus Christ and share the Gospel everywhere. The race is not yet finished, so we continue to strive ahead. Through our **Run so as to Win Campaign**, we are preparing ourselves to continue running for the sake of all those who haven't yet given their hearts to Him.

To reach the prize, we still have work to do. To spread the Gospel farther, we will send missionaries to more U.S. campuses and parishes and complete pilot programs on our campuses in Europe. To deepen our impact with those we already serve, we will grow even more efficient and effective with the little way of evangelization—encouraging others to embrace Christ and the Gospel (win), helping others understand Church teaching to develop virtue and a Christ-minded perspective (build) and mentoring new disciples as they begin to reach others (send). To sustain a lasting transformation on the culture, we will accompany our alumni with even more investment and resources so that their leadership will continue to make a meaningful difference over time.

The challenge that lies directly before us is nothing compared to the joy that awaits us at the end of our goal. I would like to invite you to run with us as we strive to ignite this generation, launch new leaders, renew the culture, mobilize alumni and secure the future of our mission so that all may come to know, love and follow Christ.

Sincerely in Christ,

Curtis A. Martin
Founder & CEO



CAMPAIGN PRIORITIES



IGNITE THIS GENERATION

1

- Engage additional students on existing campuses through effective evangelization and outreach.
- Expand the number of campuses and parishes we serve to 250 locations.
- Send more than 1,000 missionaries to encounter young adults and build them in the faith.

LOCATIONS



MISSIONARIES



LAUNCH NEW LEADERS

2

- Recruit, train and retain top talent.
- Form missionaries and staff through ongoing professional and spiritual development.
- Launch the next generation of leaders for FOCUS, the Church and the world.

TEAM DIRECTOR TRAINING



ALUMNI PURSUING RELIGIOUS VOCATIONS



RENEW THE CULTURE

3

- Impact more people with our national conference, SEEK.
- Expand our mission trip program and retreat offerings to offer more students the life-changing experience of serving the poor and encountering the Holy Spirit.
- Extend FOCUS' reach worldwide by strengthening our digital presence

MISSION TRIPS



SEEK PARTICIPANTS



MOBILIZE ALUMNI

4

- Strengthen our alumni network by gathering former students and missionaries into regional groups.
- Inspire and equip thousands of alumni to fully live lifelong Catholic mission in their parishes, families, and workplaces.

STUDENT AND STAFF ALUMNI

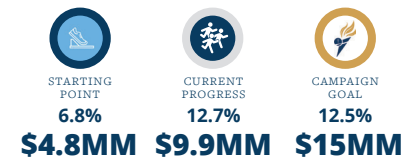


SECURE OUR FUTURE

5

- Add stability and flexibility to advance our mission by creating a reserve fund.
- Invest and maintain facilities to align with the growing needs of our mission.

RESERVE ACCOUNT COMPARED WITH OPERATING BUDGET



CAMPAIGN START DATE - JUNE 1, 2018

NEARLY

27,600

ATTENDEES

MORE THAN

13,000

STUDENTS

358

COLLEGE CAMPUSES

NEARLY

2,000

PARISHES

21

COUNTRIES

6

CONTINENTS

SEEK LIKE NEVER BEFORE

In February 2021, thousands of people came together from around the world for FOCUS' first-ever fully immersive, live-broadcast event: SEEK21. College students, missionaries, alumni, parishioners, clergy, religious and many others gathered in campus halls, living rooms, parish centers and outdoor tents to encounter the Gospel. As a unique blend of virtual and live gatherings, SEEK21 discussions and activities gave small groups of family members and friends the chance to grow in faith and pursue Christ in a more intentional, intimate way, personally and in community.

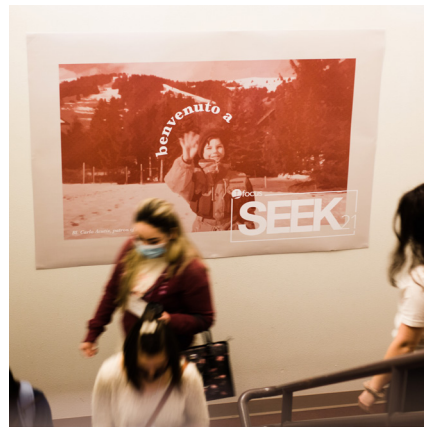


"I was inspired by the vision of FOCUS to make missionary disciples in our everyday lives. I felt encouraged by all of the Catholic sponsors and organizations that are doing great work. I felt challenged to live my faith more publicly and share the Gospel with people in my everyday life ... There are 27,000+ who are looking to do this same mission, and it is encouraging to know that God is working through us to transform the world." —Jack M., student



“We already have parishioners who have stepped up to lead additional Bible studies. The model is so repeatable. As a leader, it was wonderful to see all my Bible study participants attending and many of them stepping up to lead small groups during SEEK and beyond. They heard the call!”

—Kathy M., parishioner



“SEEK21 caused me to ask myself hard questions in order to grow in my faith as a Catholic. My highlight was adoration and confession. I also enjoyed my small group. All the talks encouraged me to start evangelizing.”

—Chidera O, student

FOCUS IS DESPERATELY NEEDED



GINA & LAWRENCE MEIGS

Larry Meigs first encountered God as a teenager at a Bible camp: “The Holy Spirit did His number on my heart there.” While Larry had a profound experience that began his faith journey, he quickly learned the importance of having peers who could accompany him on this walk with Christ.

“When I got home (from camp), I didn’t know anybody who went to church, none of my friends did. I didn’t have any kind of support, so I backslid.” Such experience rings true to many young adults as they strive to keep Christ at the center of their lives and progress in their own faith journey.

*“I didn’t have a support system,
so I went through ‘wilderness periods.’”*

Larry’s curiosity towards the Eucharist and Eucharistic adoration was what initially drew him to Catholicism. He attended his first Catholic conference at Notre Dame in 1995. There, a supernatural joy hit him, and he experienced a conversion to the Catholic faith. “I never felt anything like that before or since ... it just filled every bit of me, from my toes to the top of my skull.”

After his conversion, Larry met Curtis Martin on an EWTN talk show. Larry was immediately drawn to the FOCUS mission because he knew the importance of accompaniment — of walking with someone in their faith journey to provide much-needed support and mentorship. Accompaniment is at the core of FOCUS’ model, and missionaries across the United States and Europe form authentic friendships with college students and invite them into a deeper relationship with Jesus Christ.

Larry believes that FOCUS provides a support system for Catholics and opportunities for sons and daughters, missionaries and students alike, to experience their “initial love affair” with Jesus. “You have different seasons in your life, and your understanding gets deeper ... but your initial love affair is the most exciting one. That’s why Jesus says in Revelation, ‘Come back to your first love.’”

“I think that, for young people, the missionary experience has got to be the greatest thing in the world,” Larry adds. “If there’s something I wish I might have had the opportunity to do myself, that would be it — and, hopefully, to do it with FOCUS.”

“FOCUS is a Catholic model of evangelization that is desperately needed. It’s an opportunity you want to take advantage of.”

Larry and Gina Meigs have loyally supported FOCUS since 2009. Lawrence “Larry” Meigs has been president and CEO of Living Assistance Services, Inc. since co-founding the company in 1998. Living Assistance Services franchises Visiting Angels agencies, which provide in-home, non-medical services to senior citizens. Larry and Gina have been blessed with two sons and one grandchild. They live in Bryn Mawr, Pennsylvania.

YOU MAKE IT POSSIBLE

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SUPPORTING FOCUS WILL CHANGE YOUR LIFE



MONTSERRAT ALVARADO

“That’s what our lives are supposed to be about: How many people did I introduce to the Man who changed my life and who gave me life?”

For Montserrat “Montse” Alvarado, member of FOCUS’ President’s Advancement Council (PAC) and loyal supporter of FOCUS, her investment in the mission has eternal consequences.

“To me, it’s a worthwhile investment if I can say that my financial investment in FOCUS isn’t about the organization itself. When I stand in front of God at the end of my life and I say, ‘This is what I did with my life,’ I know I invested the money that I had in adding to the list of people who go out with me. That’s what our lives are supposed to be about: How many people did I introduce to the Man who changed my life and who gave me life?”

Montse understands the primacy of knowing Christ and making Him known to others. “Every time I think about it, my investment in FOCUS is emotional. It’s intellectual because I know the organization is good, but it’s emotional because there is nothing I want more than for people to know Christ.”

Because nothing is more important than a relationship with God, Montse encourages FOCUS’ faithful supporters to look at the heart of giving. “Supporting FOCUS is not about doing ‘a nice thing.’ It will change your life,” she says. “It’s not just about helping university campuses; it’s about leading every single person who touches the organization closer to Christ.”

Montse has personally experienced this truth as a result of her involvement with FOCUS.

“FOCUS’ outreach to me through a Bible study, private reflections and women’s connectedness with Michaelann Martin was transformative because I got to feel what it’s like to be a part of a missionary team and to feed my own soul before going out into the world. I realized how the program works and why it sticks so well.”

She goes on to explain, “I realized how well-crafted the FOCUS experience is for the student who is longing to own their faith ... I think the approach is divinely inspired.”

FOCUS helps others form and nurture relationships — with God and with our brothers and sisters in Christ — so that as students grow in divine intimacy and authentic friendship, they naturally encourage one another to grow in holiness and to share the Gospel with others, teaching them to do the same. To Montse, FOCUS is one-of-a-kind in this regard.

“Don’t give to FOCUS unless you’re ready to make a real commitment in your Christianity, your own faith and the next generation — because they go hand in hand.”

Montse joined the Becket Fund for Religious Liberty in 2009 and serves as vice president and executive director. In her time at Becket, the team has secured seven Supreme Court victories for religious liberty, including protecting the Little Sisters of the Poor, Muslim prisoners’ rights, civil rights of Jewish schools and synagogues, and free speech for crisis pregnancy centers. Montse serves on the boards of various leading Catholic nonprofits and the USCCB Religious Liberty Committee. She also hosts a weekly news discussion show on EWTN called News in Depth.

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PART OF A GRAND STORY

One fall evening in 2018, Rob and Tracy Hudson hovered over a map of the United States, praying that the Lord would provide clarity on their next step. Each had lived in Mississippi for most of their lives, but now that their children had all left home, the timing felt right to make a change. "I had crossed Colorado off the map, but I felt a nudge to look back at it," Tracy confides. After continuing to pray, they soon landed on Evergreen, a town just outside of Denver, and shared the news with their children.



THE HUDSON FAMILY

One of their four children, Mary Grace, had been involved with FOCUS at the University of Mississippi since her freshman year, and she pointed out that that FOCUS' headquarters was close to her parents' new home. That realization piqued Rob's interest to see how he could help FOCUS.

Rob had worked for the McDonald's Corporation since graduating from the University of Mississippi nearly thirty years ago. He began his career as an assistant manager before receiving a promotion to general manager and, eventually, supervisor. "In the corporation, I had to really prove myself in multiple stages, and, by the late 1990s, I was leading multiple restaurants," says Rob.

Rob's experience at McDonald's developed his entrepreneurial mindset and expertise in systems management. When he heard Curtis Martin highlight the organizational emphasis of replicating FOCUS' efforts across college campuses in a strategic and systematic way, he heard bells and whistles go off in his head. "That's when I got comfortable and said, 'Wait a minute. It seems as though there is this piece of the puzzle, and the Lord has asked me to fit into that place.'" Soon after Curtis and FOCUS President Craig Miller invited Rob to join FOCUS full-time as the vice president of Apostolic Outreach.

Rob now serves as a member of the FOCUS Leadership team in Collegiate Outreach and FOCUS Events. Looking back with a smile, the Hudsons know with certainty that their decision to move to Colorado was not entirely their own. God's hand guided them to participate in a story much grander than they could have imagined.

In 2019, Rob and Tracy Hudson moved from Tupelo, Mississippi to Evergreen, Colorado, where they enjoy much of the recreational life that Colorado has to offer. Rob holds a degree in both banking finance and managerial finance from the University of Mississippi. For 30 years, Rob worked as an owner-entrepreneur of multiple McDonald's franchises, overseeing business operations and supervising more than 450 employees.



LISIEUX LEGACY SOCIETY

Members of the Lisieux Legacy Society support us by naming FOCUS as a beneficiary of wills and trusts, gift annuities, life insurance, personal property, retirement plans and more.

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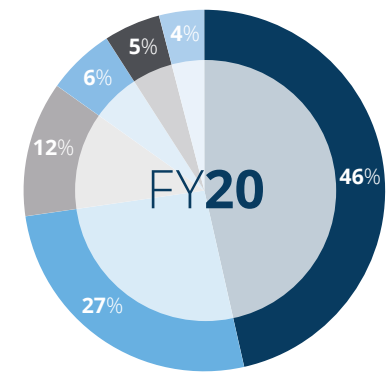
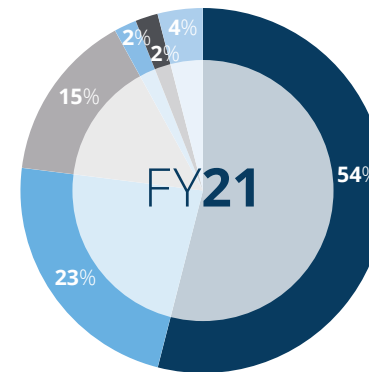
BECAUSE YOU GAVE, WE CAN GIVE BACK

FOCUS benefactors make all the difference, supporting our mission in so many ways:

- Praying for students and missionaries on campus
- Joining an individual missionary's work
- Giving to FOCUS national initiatives
- Sharing FOCUS resources with others
- Telling friends and family about our apostolate
- Funding scholarships for FOCUS national events and mission trips
- Naming FOCUS as a beneficiary in their estate plan

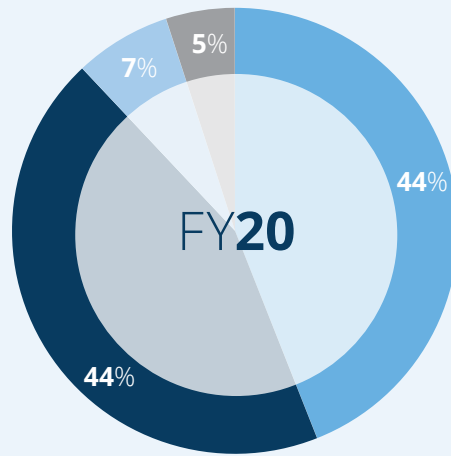
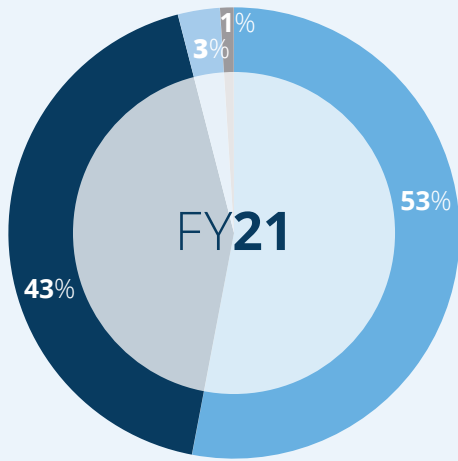
WHAT WE RECEIVED

	FY21	FY20
Support Team Fundraising	\$47,583,000	\$39,856,590
National Development Revenue	\$20,472,000	\$22,705,695
Missionary Fee and Campus Revenue	\$12,695,000	\$10,603,078
Conference Revenue	\$1,449,000	\$5,223,920
Mission Trips Revenue	\$1,852,000	\$4,070,147
Other Revenue	\$3,425,000	\$3,597,463
Total Revenue	\$87,476,000	\$86,056,893



- Mission Partner Development Revenue
- National Development Revenue
- Missionary Fee and Campus Revenue
- Conference Revenue
- Mission Trip Revenue
- Other Revenue

HOW WE USED IT



- Missionary Salaries and Expenses
- Campus and Other Outreach Expenses
- Conference Expenses
- Mission Trip Expenses

	FY21	FY20
Missionary Salaries and Expenses	\$39,836,000	\$34,192,884
Campus and Other Outreach Expenses	\$32,124,000	\$34,050,637
Conference Expenses	\$2,152,000	\$5,464,349
Mission Trip Expenses	\$1,054,000	\$4,089,896
Total Expenses	\$75,166,000	\$77,797,766



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FOCUS.ORG/ABOUT/LEADERSHIP.

A FINAL WORD

The bad news is old news. Eighteen months of isolation and fear struck a heavy blow to Americans. For college-aged students who were eager to go out into the world and build new relationships, this season was especially difficult.

But there is good news: *the* Good News. FOCUS is unparalleled in bringing the message of Jesus Christ and His Church to college students. FOCUS missionaries are on more college campuses today than before this epidemic started. The apostolate is reaching more students and sending out more missionaries. This charism of FOCUS has withstood the test of Covid and emerged stronger than ever.

How did FOCUS do this? With courage and commitment on the part of our missionaries, and with vision and prudence on the part of the executive team. FOCUS drew on its proven best practices and resources for teaching, training and managing remotely to keep in contact with students during lockdowns. It never missed an opportunity to return to personal engagement when that was possible. It did not stand down during the epidemic. It stood up.

Now we face a vital moment for our Church and our country. This last year has prompted many young people to seek something more — to escape the isolation of online life, to seek the deeper satisfaction of human engagement and the deepest satisfaction of a relationship with God.

FOCUS wins young hearts for Christ, builds their understanding of and commitment to the faith and sends them out to evangelize others. It gives young people the tools to live out missionary discipleship and the community they need to grow their faith and sustain their courage.

Thank you for supporting them during this past year. Now, today, your generosity and partnership are needed even more. No matter how fast FOCUS grows, the harvest remains plentiful in comparison. With your continued help, FOCUS will be ready.



A handwritten signature in black ink that reads "William V. Mumma". The signature is fluid and cursive, with a long horizontal stroke at the end.

William Mumma

Chair of the Board



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